

The Ultimate Winning Supplier



Malcolm Gallagher

FCIM, Dip M, Chartered Marketer

mg@bizvision.co.uk

www.bizvision.co.uk +44 (0) 784 3413305

“Buying is constantly changing – are you keeping pace?” **Be well ahead with The Ultimate Winning Supplier programme?**

For over 20 years the BizVision team has helped businesses and organisations of all sizes and types in many parts of the world get ready for and win bids, tenders and contracts. Along the way we have kept close to buyers, both public sector and supply chain, and we’ve filmed and consulted with them and discussed aspects such as compliance, and policies and how suppliers can win contracts.

This has given us a special position to have valuable insights into how buyers are changing and what they seek from suppliers. The Covid-19 Pandemic has dramatically accelerated those changes to the extent that NOW and onward if you want to win contracts then you need to consider *not what you do but who you are*. The **BizVision Ultimate Winning Supplier Programme** is your “be ahead” solution.

*“I’m **Malcolm Gallagher**, award-winning Executive Business Coach. Since 1999 I have coached and support businesses around the world in managing the procurement process and successfully bidding for both public sector and supply chain contracts. I am the founder of **The BizVision Winning Supplier Programme**. It will set you apart from competitors and give you that vital winning edge when tendering and also show you as a caring, aware and remarkable business”*

What’s It About?

It’s NOT simply a status for tendering – it’s true commitment to being an authentic Professional & Conscious Supplier and being able to show it. **IDEAL for CPD!**

The unique BizVision Ultimate Winning Supplier programme is a 5-part programme (see image below). It shows you as a supplier fully committed to the Conscious Agenda of planet, people and profits. But it goes further to assist you in winning contracts & tenders with its bid-writing, policies and presentation modules. Complete the full programme and use the BizVision Supplier Programme Certification in tendering and other aspects such as Company Reporting and Recruiting.



Your Options

Supplier Assess

Assess is an introductory report prior so you can see if you are ready to commit to being a full committed Professional & Conscious Supplier. It’s ideal for knowing what you may need to do or to share with colleagues before you invest in the full programme.

Assess includes online interviews + written report. Includes 2 online ZoomMeets + 1 emailed report **Ask Malcolm for your £ quotation**

The Winning Supplier Programme

The full 5 part programme leading to our Supplier Certification. Includes all ZoomMeets, Online Learning, Bid-writing support, 1 year Winning Supplier Business Club, Certification. Typically 90 day intensive

Ask Malcolm for your customised & personal £ quotation

The result is that you will be fully-prepared & supported to win bids, tenders & contracts.

Other Supplier Development Options Available. Contact Us

Your Next Step

To discuss **The Ultimate Winning Supplier** or book your selected programme
Malcolm Gallagher mg@bizvision.co.uk or call +44 (0) 784 3413305