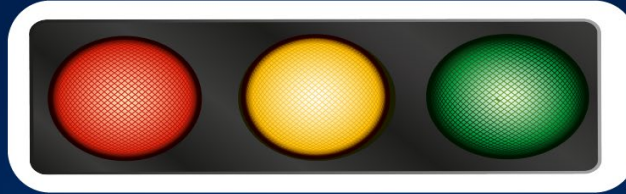


BizPulse



***Measuring
What Matters***

**Business
Scorecards**



“Score & Show”



What is it?

“BBS” is the BizPulse Better Business Scorecard by BizVision

- **Expert Online Facilitated** scoring of a range of societal indicators in four perspectives
- ***Workplace, Environment, Purpose & Community***
- At the core of any **Conscious & Better Business Growth** Journey
- Produces a score of current status and improvement opportunity
- **Score & Show** range of benefits



Why is BBS needed?

- Businesses need to be evidential of their social value & responsibility especially when bidding for tenders – *Score & Show*
- People want to work for a conscious company – *Score & Show*
- Investors now want to support a conscious company- *Score & Show*
- Conscious companies deliver added value and receive community approbation
- *Score & Show* Engages the whole company and enlarges reputation
- Improves competitiveness and collaboration suitability



Who is behind BBS?

- **BizVision** with 25 plus years of supplier development
- Facilitated online by “better business” expert **Malcolm Gallagher FCIM**
- ScoreCard Online Learning through BizVision’s **BVTV** platform
- Links with accrediting body **CSR-A** with full accreditation opportunity



How does BBS work?

- Company books online facilitation session
- Preparation “grounding pack” sent digitally to company
- Online expert facilitation conducted via Zoom with Malcolm Gallagher
- Facilitation recorded and sent to company afterwards
- Facilitation produces a score which is expertly analysed & discussed
- Written report then prepared and sent digitally
- Valuable “***Certificate of Completion***” forwarded digitally
- Company has access to online learning for continuing improvement
- Further “Score & Show” encouraged to produce comparative scores

BBS Walk-Through





The Tab Work-Through Process



BBS Introduction



BizVision Better Business Scorecard - 4 Perspectives

Introduction: Social Value and Social Responsibility, along with Conscious Compass elements such as Planet, People, Profits & Purpose are now a firm requirement to be met by any company that wishes to be a better business. However, for such businesses, it is no longer acceptable just to have policies that are "filed away or hung on the wall" but instead to firmly embed and live them and show true commitment through continuing measurement of the actions of the business. The BizVision Better Business Scorecard aims to assist you in such measurement and continuing improvement. It also aims to be evidential in showing that commitment to stakeholders and in bidding for contracts.

You will be scoring your organisation across a range of questions in each of FOUR perspectives, These are Workplace, Environment, Purpose & Community.

As you go through the scorecard and answer the various questions, the score is automatically filled into your scorecard summary. A good idea is to screen capture the resulting spider-graph to use in presentations.

Although each score to each question may be seen as subjective, it will guide you on your Better Business Journey so please give accurate and transparent answers. Do not be concerned if you have to give yourself a low score at any time. Remember this is your guide to continuing improvement.



Scoring Criteria

Score	Description
0	Our organisation currently does not have this and has not dedicated resources to this area
1	Our organisation has given limited resources to this, has recently begun to implement a programme to address this item, or relies solely on external resources to deliver this. To date we have approximately 25% of the requirements in place or underway.
2	Our organisation has elements of this implemented (around 50%) with the understanding that more is required which is supported by upper management.
3	Our organisation has many of the elements of this implemented (around 75%) and a formal policy in place. Implementation of the additional required elements is planned and underway.
4	Our organisation fully understands and has implemented at least 90% of this. Some additional action is required in order to make this resilient and effective.
5	Our organisation has fully implemented this item and is able to address future requirements that are in development or anticipated. Management and full team is fully engaged. Our organisation meets or exceeds customer or regulatory requirements.
NA	This question does not apply to our organisation

For responses scored as "0" or "NA" please provide a brief reason, description, or link in the comments column.

Personalised

Your Organisation Information

Organisation Name
Registration Number

Main Contact
Email of Contact
Date Scored





Workplace Indicators

Question	Section		Question	Score	Comments
WP1	Workplace	Company code of Conduct	Do you have an organisation code of conduct that specifically addresses and is consistent with CSR in such areas as Basic Human Rights, Forced / Compulsory Labour, Child Labour, Discrimination and Harassment, Health & Safety, Compensation and Working Hours including	5	
WP2	Workplace	Health & Safety inc safe equipment & clothing	The organisation knows and meets all Health & Safety requirements that are relevant. All equipment that could cause injury has appropriate guards and safety procedures or meets accepted design criteria. The organisation provides all appropriate employees with safety equipment and/or clothing.	3	
WP3	Workplace	Fair wage	The remuneration of our people meets all legal requirements especially with regard to fair wage and equality	3	
WP4	Workplace	Well being	The organisation is focused on the well-being of its people and has both a code of conduct and support measures in place to avoid burn-out.		
WP5	Workplace	Team surveys & communication	Management regularly run team surveys and encourage open communication on all matters relating to both person & workplace	3	

10 indicators
in **Workplace**
perspective

Scores for illustration only



Environment Indicators

Question	Section	Question	Score	Comments
EN1	Environment	EMS	2	
EN2	Environment	Waste	4	
EN3	Environment	Measurement	2	
EN4	Environment	Local purchasing	2	
EN5	Environment	Prevention	2	

14 indicators
in
Environment
perspective

Scores for illustration only



Purpose Indicators

Question	Section	Question	Score	Comments
PP1	Purpose	Corruption Does your organisation have a written code or policy in place that addresses corruption including bribery, excessive gift giving, extortion etc.?	5	
PP2	Purpose	Training Does your company provide periodic or on-going Compliance & Ethics training and communications to your employees?	4	
PP3	Purpose	Vision & Values Does your organisation have clarity in its purpose, vision and values and is it embedded across the business at ALL levels.	2	
PP4	Purpose	Conflict of Interest Does your company have a procedure to detect, eliminate and prohibit situations in which managers or workers have a potential conflict between the company's interests and their own?	4	
PP5	Purpose	Ethical - Suppliers Does your company have a program or process in place to measure and verify responsible ethical business practices of its suppliers	2	



12 indicators in
Purpose
perspective



Community Indicators

Question	Section	Question	Score	Comments
CM1	Community	Philanthropy Does your organisation provide philanthropic support to its local community or wider social contribution?	5	
CM2	Community	Apprenticeships Is your organisation committed to an apprenticeship scheme and does it ensure that is ratio of apprentice to employee is not less than 10%	5	
CM3	Community	Local economy Does your organisation measure its contribution to the local economy such as spend, employment or other and produce metrics accordingly	1	
CM4	Community	Collaboration Does your organisation seek out and build creative, innovative partnerships and alliances that add value to the business and local organisations?	4	
CM5	Community	Suppliers Does your organisation encourage your suppliers to be socially responsible and demonstrate social value?	1	



10
indicators in
Community
perspective

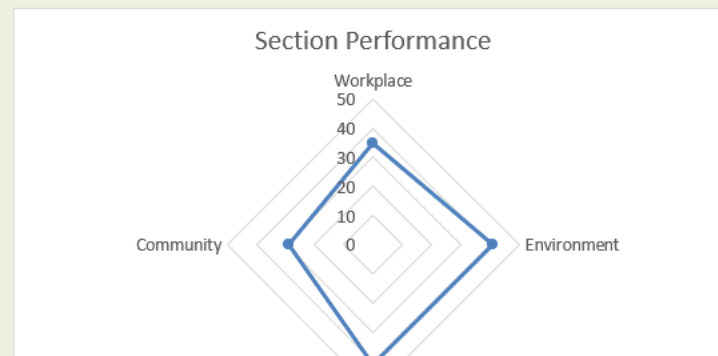
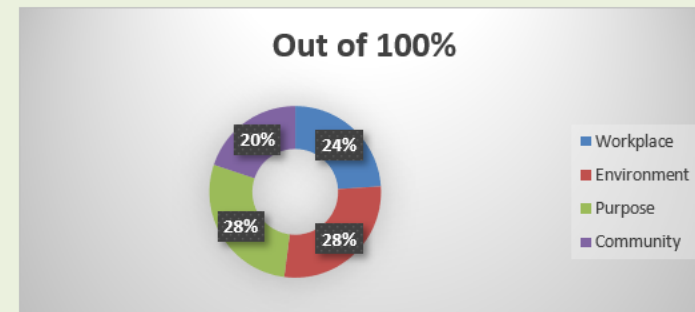


BBS ScoreBoard

Question	Question Content	Question Score
WP1	Company code of Conduct	5
WP2	Health & Safety	3
WP3	Fair Wage	3
WP4	Well being	0
WP5	Team surveys	3
WP6	Whistle-blowing	3
WP7	Diversity	3
WP8	Equality	3
WP9	Inclusion	3
WP10	Bullying	3
WP11	Flexible working	3
WP12	Transport	3
EN1	EMS	2
EN2	Waste	4
EN3	Measurement	2
EN4	Local purchasing	2
EN5	Prevention	2
EN6	Energy equipment	2
EN7	Insulation	1
EN8	Training	3
EN9	Pollution	3
EN10	Env. Policy	5
EN11	Env. Strategy	5
EN12	Audit	4
EN13	Logistics Processes	2
EN14	Disposable Packaging	4
PP1	Corruption	5
PP2	Training	4
PP3	Vision & Values	2
PP4	Conflict of Interest	4
PP5	Ethical Suppliers	2
PP6	Intellectual Property	5
PP7	Risk Assessment	4

Section	Section Score	Section Avg.
Workplace	35	2.86
Environment	41	2.93
Purpose	41	3.56
Community	29	2.92

Total	146	12.26
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Scores have been collated into the ScoreBoard.

Facilitation includes **Score & Show** guidance and suggested improvement



Perspective Summaries

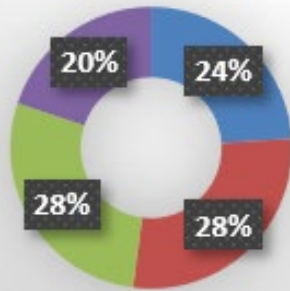
Section	Section Score	Section Avg.	
Workplace	35	2.86	
Environment	41	2.93	
Purpose	41	3.56	
Community	29	2.92	
Total	146	12.26	

Expert Interpretation Included....



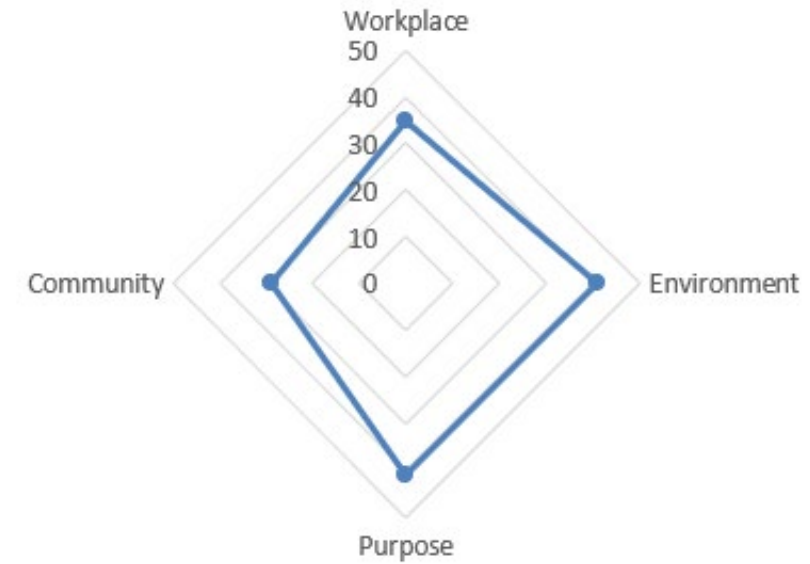
Scoring Guidance

Out of 100%



- Workplace
- Environment
- Purpose
- Community

Section Performance





What you get review

In your **Score & Show** package you get:

- The online expert facilitation (via Zoom) with expert Malcolm Gallagher
- Video recording of the facilitation for your own usage
- Your scorecard is sent in secure Excel format so you can update it
- A discussion of your result and ideas for improvement
- A written summary and action plan report
- A Valuable "***Certificate of Completion***" for Score & Show
- Access to Online Learning for improvement





Follow-On

- Facilitation recorded and video sent to company
- Scorecard forwarded in secure Excel format
- Dated ***Certificate of Completion*** forwarded
- Online Learning access provided
- Continuing ScoreCard Alumni News & Support
- Repeat Scoring Option





Scorecard 3 Options

There are 3 levels of the Better Business Scorecard depending on your size of business.

- **Scorecard Lite** for micro-businesses - a light touch with a reduced number of indicators **£175 plus VAT**
- **Scorecard Standard** for most businesses employing up to 30 people and active in bidding for tenders **£275 plus VAT**
- **Scorecard Master** for businesses with senior management or board structure (includes the extra perspective of **Governance**) **£475 plus VAT**

To book your Scorecard Option email **Malcolm Gallagher**
mg@bizvision.co.uk or call him on **+44 (784) 341 3305**

To start your Better Business Scorecard journey...

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www.bizvision.co.uk/bbs